Ken Locklin Director









March 23, 2016

To: Alliance to Save Energy, 2016 Stars of Energy Efficiency Award Nomination

Re: Nomination of Guy Van Syckle for Rising Star Category

Dear 2016 Awards Committee:

I have had the great pleasure of working with Guy Van Syckle for the last several years. In addition to the developing technical expertise he is demonstrating in his official role at Hannon Armstrong, he has also found the time to work with our team at the Alliance to Save Energy on the innovative Carbon Count project.

He has provided members of our ASE team with exceptional information and insight during our ongoing program development sessions. It has been clear to me that while he is committed to the commercial importance of his work at HASI, he is just as deeply committed to assisting us in the conceptualization and realization of the Carbon Count design and its initial operations.

Despite a demanding set of corporate responsibilities, Guy's support for our ASE team has been unstinting. He continues to provide invaluable input and insights on our work, and to share his creativity and expertise with us on an ongoing basis. Guy seems never too busy to help us progress this important work.

I consider Guy to be an ideal example of the kind of up-and-coming expert we will need to power the energy efficiency sector to the greater heights it must achieve to combat the threat of climate change. In my view, Guy is a "Rising Star", indeed.

Sincerely,

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March 23, 2016

RE: Alliance to Save Energy, 2016 Stars of Energy Efficiency Award Nomination Nomination of Guy Van Syckle for Rising Star Category

Dear 2016 Awards Committee:

It gives me great pleasure to write a letter of recommendation in support of Guy Van Syckle's nomination for the Rising Star of Energy Efficiency award. I have known Guy since 2012, when he was hired as an intern at Hannon Armstrong, a leading capital provider to the efficiency and renewable energy markets. A 2012 graduate of The Johns Hopkins University, Guy holds a Bachelor of Arts in Global Environmental Change and Sustainability, Entrepreneurship and Management. An enthusiastic and bright young man, Guy's internship turned into a permanent position and he has become the resident sustainability analyst at our firm. During the last 4 years, Guy has shown exceptional leadership in the measurement, analysis and reporting of the environmental impact of Hannon Armstrong's portfolio of investments.

What is most impressive about Guy's contributions to this field is his leadership in further developing Hannon Armstrong's methodology for measuring environmental impact into CarbonCountTM, now branded by the Alliance to Save Energy as a quantitative carbon scoring system for green bonds. CarbonCount was a 2015 Bloomberg New Energy Finance (BNEF) Finance for Resilience (FiRE) award winner, and has been recognized by Michael Ridley, Director, Green Bonds & Corporate Credit at HSBC, as the ideal single metric to gauge green bond environmental quality. In a practical application, this methodology often shows how investment in efficiency can have the most positive impact on the environment when compared to other greenhouse gas reducing technologies, such as solar or wind. The CarbonCount methodology promotes accountability and transparency in the growing green bond market and seeks to encourage allocation of funds to those projects that are most impactful in terms of avoiding climate change.

Guy's dedication and contribution to the development of CarbonCount is impressive to say the least. I give him my highest endorsement to receive the Rising Star of Energy Efficiency award.

Sincerely,

Jeilley VV. LCKel

President & CEO
Hannon Armstrong